

RU Properly Insured

Insurance Agent

You know that feeling you get when you wake up knowing that you are making a difference, adding value to people's lives, and being a trusted member of a growing team? Would you describe yourself as detailed, service oriented, sales oriented, thoughtful, and love technology? Well, we are looking for professional sales experts – people who can recognize opportunity, create their own path of success, and are action oriented. You can make a difference and we are looking for amazing individuals to join our growing business!

A North Phoenix based Insurance Company is looking for individuals who can bring a spark to this small, growing business. The right person for this opportunity will be great at working their people and sales skills while becoming an excellent representation of the company. Hard work is rewarded financially and in other ways. Experience is important, but most importantly you will need to exhibit passion, pride, and ownership in what you do.

Job Responsibilities:

- Quick responses to incoming phone calls and emails.
- Understand various insurance policies to make the best decisions for clients.
- Excel at sales quotas and have an eagerness to succeed.
- Quickly create relationships from warm leads.
- Adhere to guidelines set forth by the Company and state laws.
- Keep track of leads and data within databases in the Company.
- Be an intuitive and resourceful part of the Team.
- Handle inquiries on claims.
- Handle claims.
- Ability to meet deadlines and prioritize projects accordingly.
- Communicate effectively with Owners and Management.
- Take charge of your department with Leads and potential revenues of income.
- Analyze leads and data.
- Other office duties to potentially be assigned.

Job Requirements:

- Active Arizona Property and Casualty Agents License OR required to obtain one upon hire through the Company.
- Work Professionally in an established office setting Full-Time.
- Impeccable Appearance.
- Amazing attitude – cheerful and confident.
- Experience with Property Management a plus.
- Confident using multiple platforms of technology – excellent computer skills necessary.

- Become Certified in any software the company utilizes to service clients.
- Have a **STRONG** basis in working with Propertyware, AppFolio, Quickbooks, and Rently. Salesforce experience is a plus.
- Pass a Background and Credit Check.
- Pass a Drug Test.

Compensation:

- Hourly rate is \$15 - \$20, DOE + Bonus Structure.
- Position is Full-Time.
- Position is W2.

Extras:

- Monday-Friday – Weekends are for relaxing!
- All Federal Holidays Off!
- Company Parties – We are family!
- Comprehensive assessments upon hire to determine your style of working – We use these to get to know you better so we can all work together without workplace drama, plus it helps to determine your best skills to use to your advantage!

Opportunities available to obtain your Insurance License and more education or certifications through our company... we want to INVEST in you!

Please apply to join our fast-growing company in a fun and upbeat Team environment!

*****Please call (480) 561-0069 and follow the instructions on the recording.**

