

Market Edge Realty LLC

Buyer's Agent

You know that feeling you get when you wake up knowing that you are making a difference, adding value to people's lives, and being a trusted member of an expanding team? Would you describe yourself as detailed, service oriented, thoughtful, communicative, and love technology? Well, we are looking for professional sales experts – people who can recognize opportunity, create their own path of success, and are action oriented. You can make a difference and we are looking for amazing individuals to join our growing business!

A North Phoenix based real estate brokerage has a great opportunity for you. We are looking for a real estate Buyer's Agent to build relationships and ensure the smooth process buyers deserve! The right person for this opportunity will be great at organizing lists and prioritizing tasks in a timely, efficient manner with an impeccable eye for detail while working with the seller and buyer. Hard work is rewarded financially and in other ways. Experience is important, but most importantly, you will need to exhibit passion, pride, and ownership in what you do!

Job Description:

- Main point of contact between buyer and seller, answer questions, build relationships.
- Network for new buyers.
- Compile contracts, purchase agreements, closing statements, deeds, leases, etc.
- Ensure successful closes between sellers and buyers.
- Positive sales experience.
- Negotiate offers for buyers.
- Build relationship with buyers.
- Find the right property for buyers.
- Recommend other professionals for buyers.
- Keen on the market and how to analyze trends.
- Other duties to be assigned.

Job Requirements:

- Impeccable appearance.
- Amazing attitude – cheerful and confident
- Experienced in being a Buyer's Agent.

- Exceptional communication and writing skills.
- Exceptional customer service skills – people oriented, friendly, professional.
- Time management skills and organization.
- Have a **STRONG** basis in working with Excel, MLS, AppFolio, Rently, Propertyware, Salesforce experience is a plus.
- Willing to become certified in any software the company utilizes to service clients.
- Pass Background & Credit Check.
- Pass Drug Test.

Compensation:

- Hourly Rate is \$15 - \$20, DOE + % 100 Commission Split Commensurate with Experience.
- Position is W2.
- Position is Full Time.

Flexible Schedule.

Extras:

- Monday-Friday – Weekends are for relaxing!
- All Federal Holidays Off!
- Company Parties – We are family!
- Comprehensive assessments upon hire to determine your style of working – We use these to get to know you better so we can all work together without workplace drama, plus it helps to determine your best skills to use to your advantage!

Opportunities available to obtain your Real Estate License and other certifications and education through our company... we want to INVEST in you!

Please apply to join our fast-growing company in a fun and upbeat Team environment!

*****Please call (480) 561-0069 and follow the instructions on the recording.**